



Focus Group

The Next Generation of Mobile
Technology

Meet the Team



Nalin Chopra

Group VP, Product Management



Shah Buyuk

Sr. Product Designer



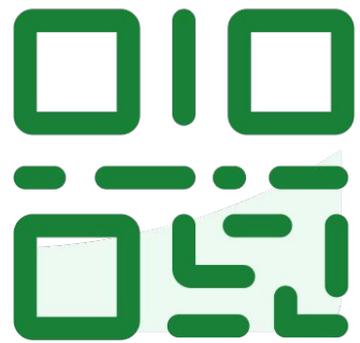
Trevor Novak

Product Manager



David Cimbalnik

Product Owner



**Join at slido.com
#3656187**

Our NorthStar



MORE JOBS

Drive volume and growth.



ENHANCED EFFICIENCY

Streamline operations and workflows.



ABILITY TO DELIVER EXPERTISE & PERSONALIZED SERVICE

Provide tailored, high-quality customer experiences.

Meet WAlve

Closing the Gap with WAlve



The “Deep Dive” Fatigue:

Techs spending 10 minutes digging through history just to find 30 seconds of relevant info.



The Tap Trap:

Navigating complex menus, instead of focusing on the service.



The Distracted Tech:

When the device becomes the focus, the customer becomes the secondary priority.



Mobile WAlve Teammate

STATUS: Ideation **ETA:** 2H 2026

Instant Intelligence

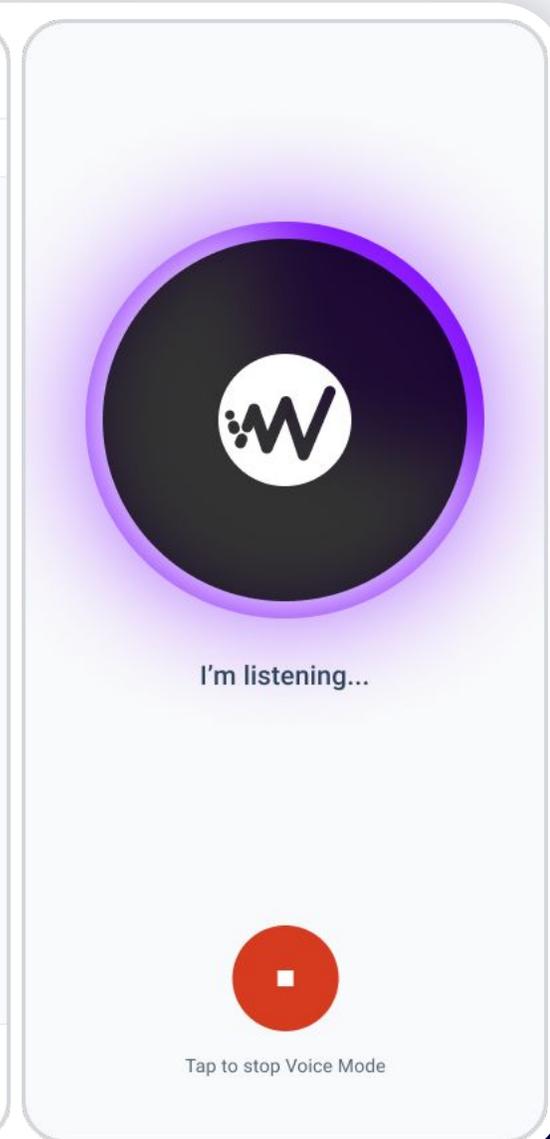
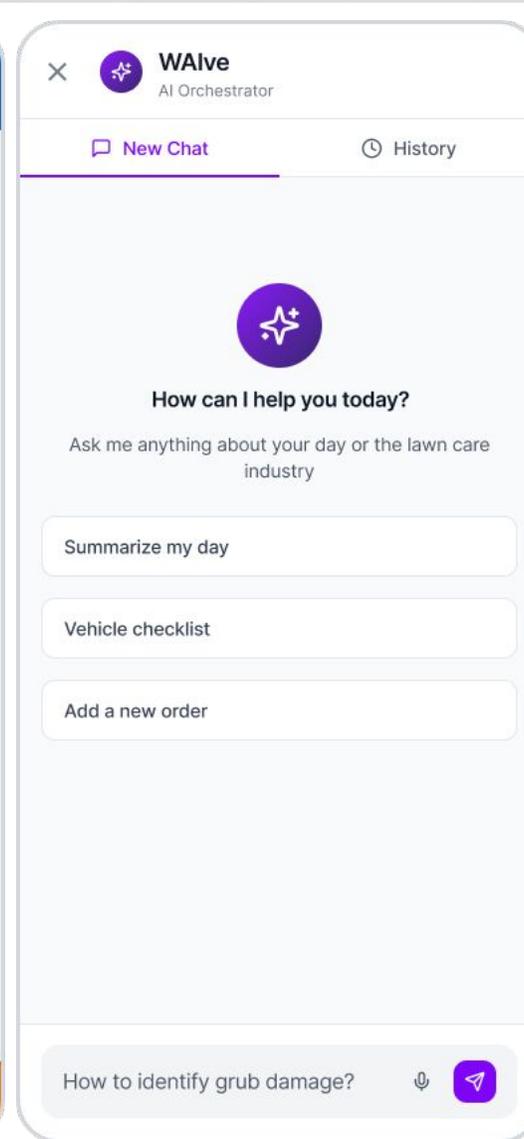
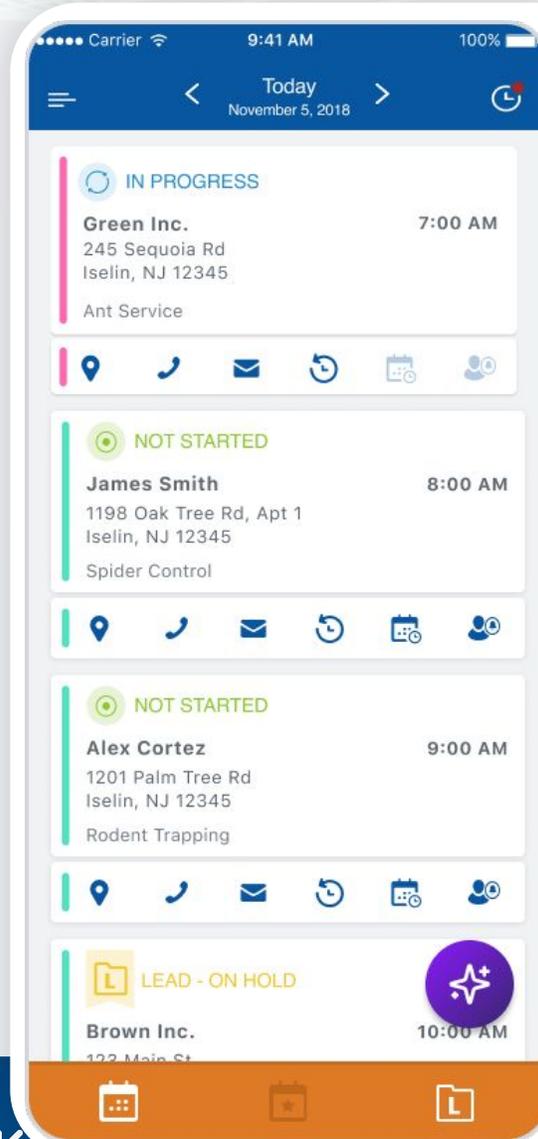
Eliminate "deep-dive" data fatigue

Hands-Free Actions

Voice-powered task automation

Expert-Led Service

Customer-focused, not screen-focused





What is the one task that currently keeps your technicians in their trucks the longest?



What Actions do you hope to see automated or triggered via voice?



How much would a 'hands-free' workflow improve your technicians' job satisfaction?



If your techs saved 30 minutes of data entry every day, how would you prefer they spend that time?



When a tech feels 'overwhelmed' during a shift, what is usually the culprit?



Which administrative task is the biggest bottleneck for closing out a service order or job?



Do your technicians currently use Bluetooth headsets or earbuds for calls while on-site?



When a tech pulls up to a site, what are the first three pieces of information they look for in the app?

The Wearable Frontier

The Next Generation of Mobile Hardware





If we integrated our app with wearable hardware today, which device would you be most likely to buy for your crew?



If a piece of wearable hardware could save your technician 30 minutes of data entry every day, what is the maximum one-time cost per device you would be willing to pay?



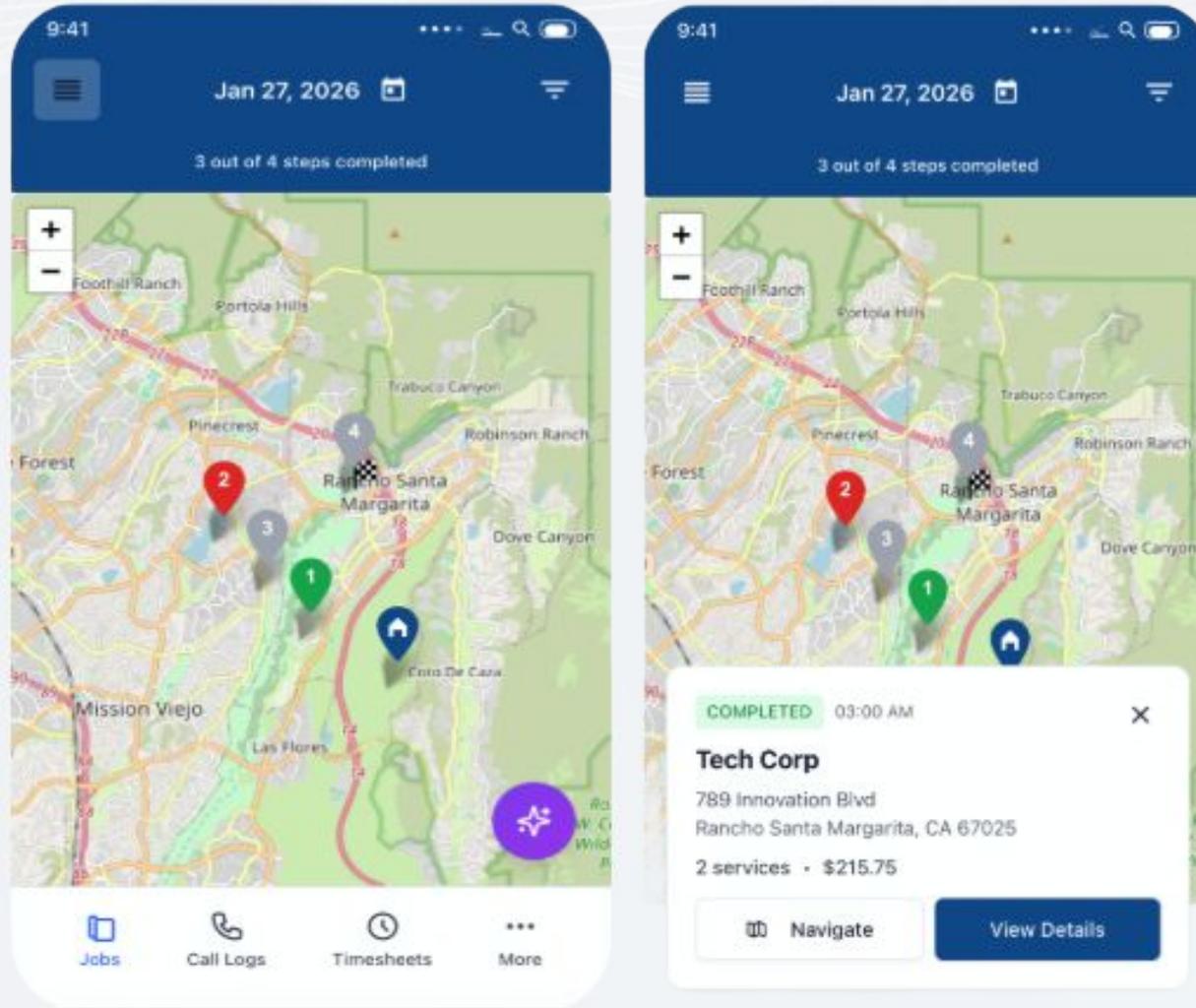
In one or two words, what is your biggest concern regarding technicians wearing smart devices (e.g., Privacy, Durability, Distraction)?



What is one specific task (e.g., 'Identifying a pest', 'Measuring a lawn') that would be 10x easier if a tech had a camera on their glasses instead of a phone in their hand?

Map View

MapView: Route Visualization





How do your techs currently get a 'big picture' view of their route for the day?



Beyond seeing their scheduled stops, what other 'layers' would be valuable for a tech to see on this map?" (Examples: nearby teammates, traffic hotspots, warehouses, etc.)

Supervisors & Leads



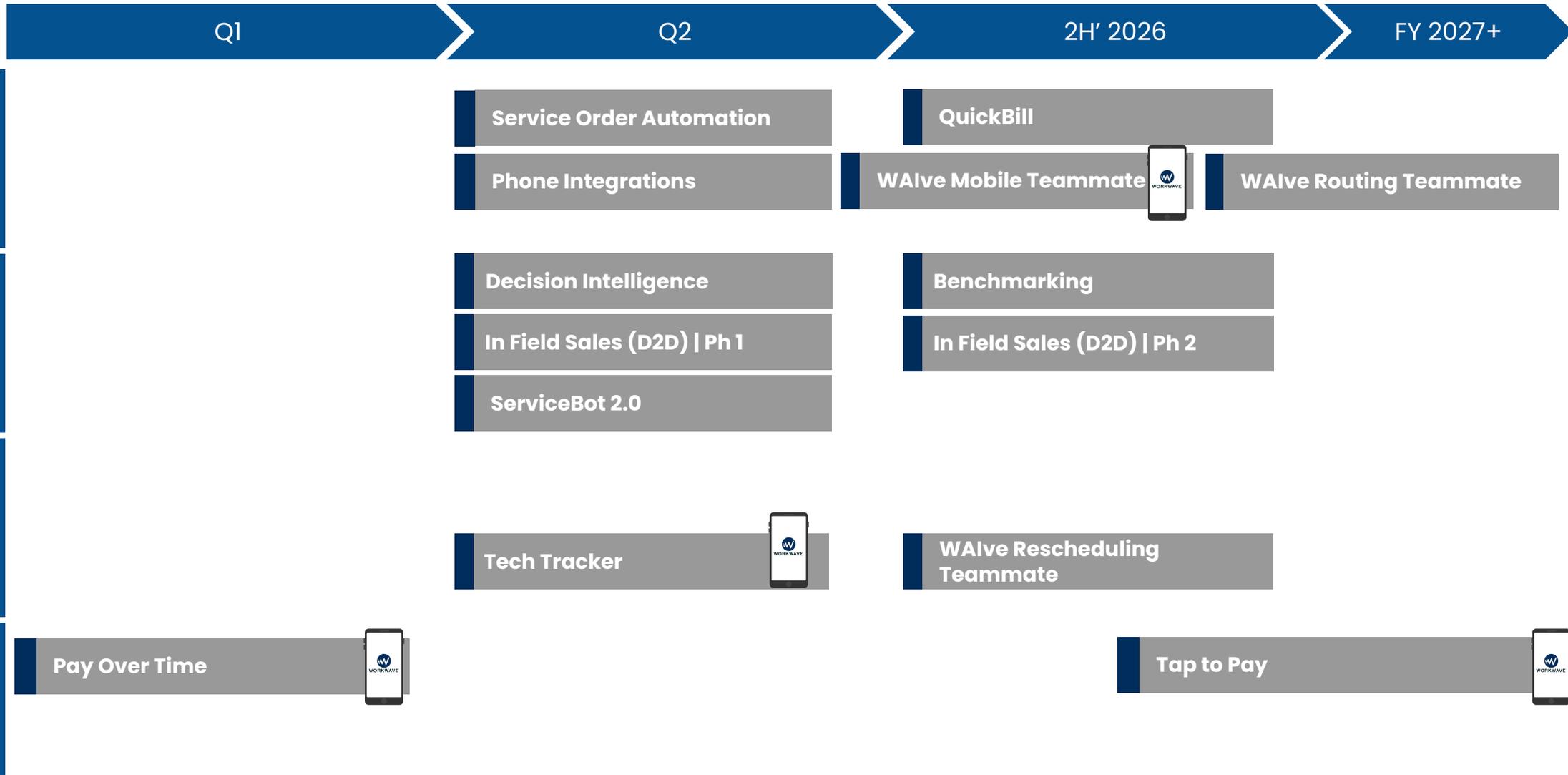
Do you currently have a dedicated 'Supervisor' or 'Lead' role that oversees multiple technicians in the field?



What is the one task your supervisors currently do on the Web App that you wish they could do on the Mobile App?



2026 Roadmap: PestPac



RoadMap



By the Mobile Live EOL - Legacy Print Capabilities



Printing on the back of invoice templates

- Upsell
- Invoice backer



Printing to thermal

- 4" Customer Service Record
- 4" Customer Service Record Short
- Standard Full Invoice



Standard Estimate

Join the WorkWave Mobile Inner Circle



Scan to explore prototypes, provide feedback, & shape the future

Session Feedback

- Login to the Event Mobile App
- Add this session to your schedule
- Click Survey
- Give it a rating 1-5 stars

Questions?