



# A Roundtable on Field-Tested Workflows with RealGreen Mobile

Subtitle Goes Here

# Discussion Leaders

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# Agenda

- 3 Topics in total to discuss
- Try to keep it to 10 min per topic
- After 30min we will come together and discuss takeaways from each topic at each table

# Topic 1 – Field Revenue Drivers

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What tasks or field workflows have enabled your technicians to increase overall revenue for your company?

Examples:

- Do you strongly enforce upselling in the field, if so how?
- Do you offer certain incentives for production goals?
- Have you made changes to your workflows and if so what and why?

# Topic 2 – Technician Adoption & Sentiment

Have you begun testing RealGreen Mobile and transitioning technicians off of Mobile Live?

- If you have yet to touch RealGreen Mobile, what hesitations do you have and why?
- If your techs are using RealGreen Mobile today, what feedback have you gotten from your technicians?

# Topic 3 - Innovation

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What upcoming roadmap items have you most excited?

- Do you have an idea outside of our roadmap? Gauge your table to see if they would also find it beneficial!
- Everyone talks about AI, but how do YOU see it being beneficial to the field service industry? Do you use AI in your business today for anything?

# Session Feedback

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# Questions?