



**RealGreen®**  
by WORKWAVE



## 3 YEARS, 10X REVENUE

When owner Colin Engstrom purchased Yard Guard in 2020, he immediately put the company on RealGreen, **transforming the pen-and-paper business into an efficient growth juggernaut.** The results were staggering.

### WITHIN JUST THREE YEARS:

Grew from  
**300**  
customers to  
**3,000**

Staff increased  
from  
**3 to 25+**

Revenue  
went from  
**\$200,000**  
to  
**\$2 MILLION**



“**I DON'T KNOW OF ANOTHER SOFTWARE** that can fully do what RealGreen does.”

—Sidne Gardner, Office Manager

#### WHY THEY CHOSE REALGREEN:



Robust Routing



Integrations



Powerful CRM



Mobile App



Reporting



Overall  
Functionality

“At the end of the day, it's all about **what your goals are for your business.** You might feel like you're organized, but **REALGREEN IS GOING TO INCREASE YOUR EFFICIENCY 10 TIMES OVER.**”

—Sidne Gardner, Office Manager

Ready to learn more? [Read the full case study here.](#)